

OLIVER RAMOS

Austin, TX | (512)-772-9749 | Oliver78660@gmail.com | LinkedIn: [linkedin.com/in/oliverramos1](https://www.linkedin.com/in/oliverramos1) | GitHub: github.com/OliverRamos2004 | Portfolio: oliverramos.dev

PROFESSIONAL SUMMARY

Solutions-driven CS graduate experienced in leading digital transformation and process optimization. Skilled at gathering client requirements, delivering cloud solutions, and bridging the gap between technical teams and business stakeholders. Fluent in English and Spanish.

EDUCATION & CERTIFICATIONS

Wabash College | Crawfordsville, IN — **B.A. in Computer Science** **May 2026**

- **Relevant Coursework:** Database Programming, Algorithm Design, Data Science, Data Structures.
- **Certifications:** AWS Certified Cloud Practitioner; Google Data Analytics Foundations.

CORE CONSULTING & SOLUTIONS COMPETENCIES

- **Strategy & Digital Transformation:** Requirements Gathering, Stakeholder Management, Workflow Automation, Client Advisory.
 - **Data & Cloud Solutions:** AWS, Relational Database Design, SQL, Data Analytics.
 - **Methodologies & Tools:** Agile Delivery, System Documentation, Excel (Pivot Tables, Lookups), Figma Prototyping, Git, AI Concepts & Literacy.
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PROFESSIONAL EXPERIENCE

Operations & Financial Systems Lead **Feb. 2026 - Present**

Ramos Lawn Care & Services, Austin, TX

- **Financial Systems & P&L Modeling:** Architected an automated financial reporting system tracking recurring vs. project revenue across 19 properties, managing \$10.7K+ in monthly gross revenue and securing a 21.7% net operating cash reserve.
- **Process Digitization & Capacity Optimization:** Streamlined 4-day crew workflows across 18 accounts and automated billing reconciliation, eliminating paper invoicing and unbilled visits.

Independent Technical Consultant & Developer **Dec. 2025 – Present**

Independent Practice, Austin, TX

- **Client Advisory & Digital Strategy:** Partner with local business owners to evaluate commercial operations and translate requirements into custom web and platform solutions.
- **Solutions Architecture & Deployment:** Provision, configure, and deploy accessible web infrastructure utilizing cloud environment parameters to elevate client brand reach and operational workflow.

Project Lead & Systems Analyst Intern **Sept. 2025 – Dec. 2025**

Montgomery County Free Clinic, Crawfordsville, IN

- **Digital Transformation Leadership:** Led a 3-person team in digitizing legacy paper systems, spearheading the migration of clinical records into a secure cloud PostgreSQL environment.
 - **Process Optimization & Stakeholder Management:** Conducted workflow mapping sessions with healthcare administrators to convert clinical needs into technical specifications, reducing intake errors and accelerating administrative speeds.
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TECHNICAL & SYSTEMS PROJECTS

Digital Intake Platform Migration | PostgreSQL, TypeScript, Supabase

- Designed custom database schemas and form validation rules to digitize healthcare intake workflows, ensuring data integrity and cloud security compliance.